**Industry Engagement Questionnaire 1: Based on research results**

1. **Name of staff member, research group**
2. **Please provide a working title for this potential industry engagement project**
3. **Which branch are you targeting (e.g. health, chemistry, automotive, robotics, cyber security, energy, finance, ...)?**
4. **What is the proposed industry engagement project?**
5. **What research results do you aim to put to use in industry?**
6. **Who would benefit from the project? (Which industry, be as specific as possible, e.g. which departments within a company?)**
7. **What problem do you propose to solve?**
8. **How does their business change once you solved the problem for them? (Are there any processes that change?)**
9. **How would the change effect the business? (Saving of cost (through savings in compute power, savings in cloud computing, savings in external services, ...; Increasing income (Reaching new customers, gaining more customers, retaining more customers...), ...)**
10. **Do you have industry contacts that are appropriate? What outreach activity did you pursue so far?**
11. **What is your experience with industry engagement projects, if any?**
12. **Which research paper (or body of papers) is it linked to?**
13. **When might the proposed impact be realised?**
14. **How could you demonstrate the benefit with minimal effort?**
15. **Are there any foreseeable bottlenecks or obstacles and what support is needed to overcome those challenges?**
16. **Is the research on track to achieve the proposed project? Have the intermediate steps/milestones, if any, been achieved?**

**Industry Engagement Questionnaire 1: Based on skillsets**

1. **Name of staff member, research group**
2. **Please provide a keyword list of your specific skillsets that you are interested to put to use in industry collaboration.**
3. **Which branch do you envisage might need this specific skillset (e.g. health, chemistry, automotive, robotics, cyber security, energy, finance, ...)?**
4. **Do you have (had) a related industry / impact project?**
5. **What problem do you envisage you can help to solve?**
6. **Do you have industry contacts that are appropriate? What outreach activity did you pursue so far?**
7. **What is your experience with industry engagement projects, if any?**
8. **Which research paper (or body of papers) is it linked to?**
9. **Please demonstrate the benefit of your skillset within a few lines**
10. **Are there any foreseeable bottlenecks or obstacles and what support is needed to overcome those challenges?**
11. **Is the research on track to achieve the proposed project? Have the intermediate steps/milestones, if any, been achieved?**