

Careers Masterclass

Skills employers are looking for

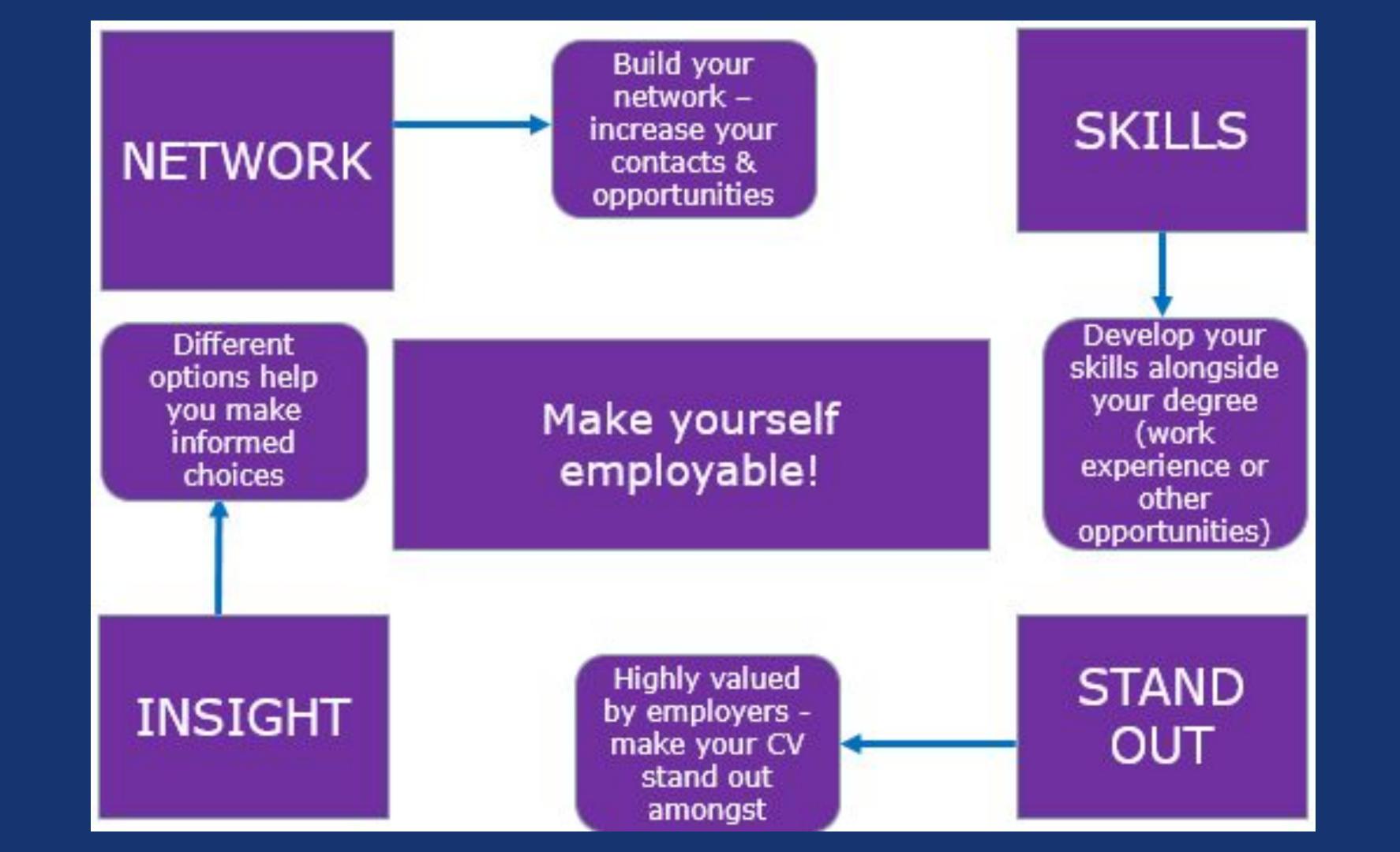
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What we will cover:

- What it means to be employable
- Soft skills vs Hard skills
- What skills are Employers looking for
- Commercial Awareness

What does it mean to be employable?



What skills are they looking for?



Communication Academics
Team work Financial Knowledge
Time Management Computer Skills

Soft Skills:

"Personal qualities and attitudes that can help you to work well with others and make a positive contribution to organisations you work for."

Figure 5.1

Proportion of employers who say entry-level hires lack particular skills

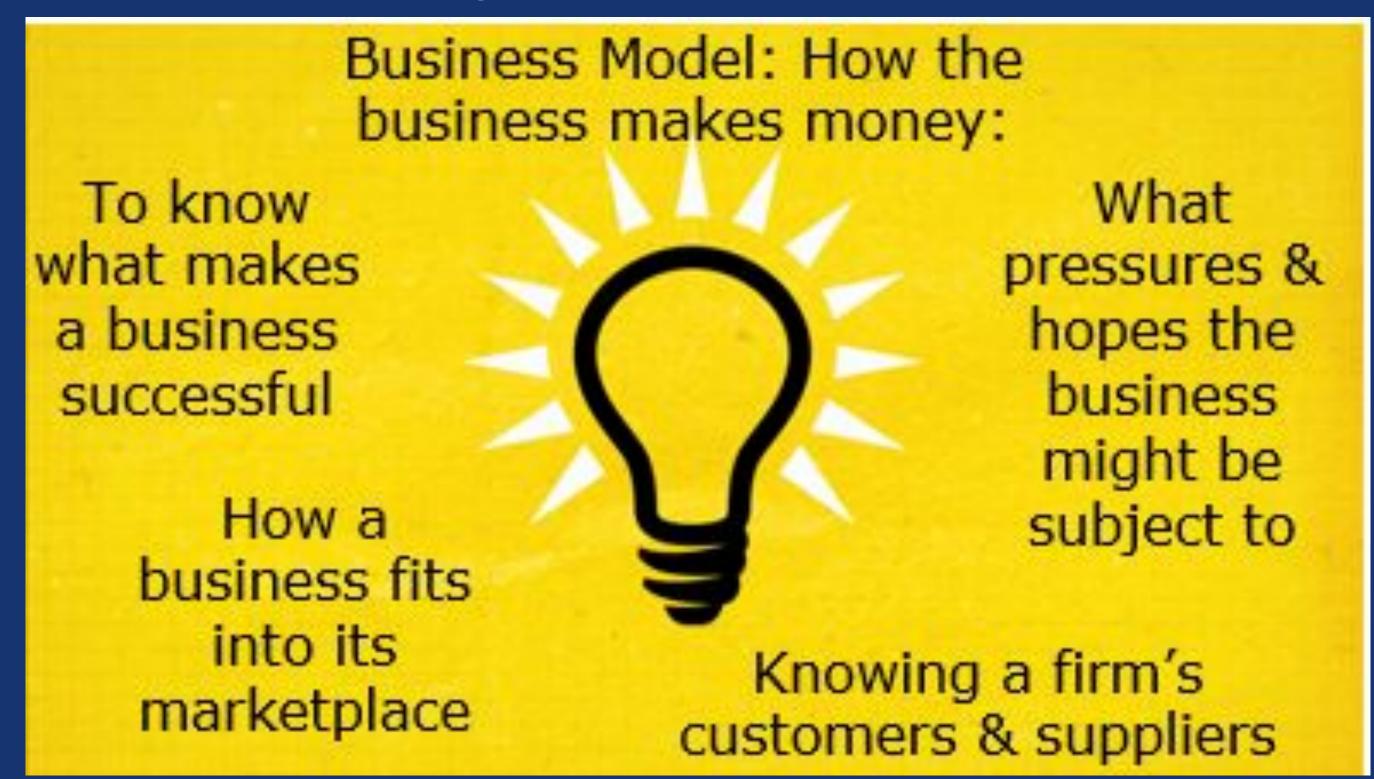
	Graduates	Apprentices	School leavers
Resilience	67%	67%	55%
Managing up	65%	69%	70%
Leadership	64%	68%	70%
Commercial awareness	61%	79%	80%
Dealing with conflict	59%	67%	70%
Self-awareness	59%	55%	60%
Career management	55%	62%	60%

Commercial Awareness:

'It's how the industry fits together'

Targetjobs

Being Commercially Aware:



finimize.

